

# Q U E E N S L A N D SPATIAL EXCELLENCE AWARDS

### **Information for Nominations in the**

### **INDUSTRY CATEGORIES**

2012

**Entries Close: Friday 22 July 2012** 



















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#### What is QSEA?

The annual Queensland Spatial Excellence Awards are unique. Now in its seventh year, these are the only awards for Queensland that recognise, at the same event, the excellent achievements of both individuals and organisations engaged in the spatial information industry across the State.

The QSEA Awards provide a stepping stone for organisations and individuals to be nominated in the Asia-Pacific Spatial Excellence Awards (APSEA).

Previous years have seen an excellent standard of competition, with a diverse range of individuals and small, medium and large private, public and academic sector organisations vying for these prestigious awards.

QSEA is the peak theatre for conferring accolades on the industry's top performers in Queensland.

Attaining recognition at this premier event denotes outstanding achievement and applauds those who deliver outcomes above and beyond the ordinary.

#### QSEA's key principles

- Recognise and acknowledge excellence in the spatial information industry
- Celebrate excellence before an audience of industry peers
- Encourage activities that create a stronger, larger and more relevant industry

- Embrace the achievements of the industry and the related industries and professions
- See the industry as a whole grow and mature through its achievements in various categories

#### What does OSEA achieve?

Recognising excellence is an important marketing tool for both individuals and organisations in every sphere.

Celebrating that excellence in full view of peers and colleagues encourages activities and behaviours that make the industry stronger, bigger and more relevant.

Participants and observers alike can see the industry as a whole, understand its strength and potential, see it as a growing and maturing sector proficient at key business and management competencies - as an innovative and exciting prospect for future investment.

# When and where are the Awards presented?

The QSEA 2012 Gala Dinner will be held at the Brisbane Convention and Exhibition Centre, Brisbane on Friday 14 September 2012. We are aiming for an audience of 400 for the dinner.

At least one person must attend the Gala Dinner at own expense to represent the entry submitted.

#### Eligibility

Industry Awards are open to any organisation — private, public, academic or not for profit — provided the evidence submitted relates to the two years\* immediately prior to the making of the application and relates to spatial activities.

Private organisations can include sole traders, partnerships and corporations.

Only Surveying and Spatial Sciences Institute (SSSI) members are eligible for individual awards. For more information, see the companion brochure "Information for Entrants in the Individual Awards" or contact SSSI.

#### **Fees**

Entries in the Industry Categories do not attract a fee for entry into the QSEA judging.

Competitors may enter in any number of categories but each category will require a separate submission addressing the relevant criteria.

#### **Prizes**

Every award Winner receives an inscribed trophy and a certificate. Winners also receive QSEA insignia suitable for publication.

The Judging Panel has the authority and flexibility to confer multiple awards in any category if they consider the organisations merit recognition jointly or severally.

The Judging Panel can also confer *Special Awards* if they consider that nominations merit recognition but fall outside the parameters of established or given award categories.

The J M (Mac) Serisier Award is the ultimate award and is conferred, by consensus of the Judging Panel, for the highest level of attainment in the Industry Awards nominations.

The J M (Mac) Serisier Award recognizes Mac Serisier's enormous contribution to the professional and business communities in spatial information, surveying and mapping.

Winners' details are subsequently published in available and appropriate media.

#### **Judging**

The QSEA Judging Panel is comprised of industry peers, authorities, associates and advisors who provide expert, objective and independent opinions on the merits of the nominations.

The Judging Panel's decisions are final. No correspondence is exchanged once the decisions are made.



<sup>\*</sup> Activities completed more than two years ago may still be eligible in some extenuating circumstances. In such cases, entrants should apply for eligibility on a case-by-case basis. Contact jdelange@spatialbusiness.org



#### **Categories**

Awards are conferred in the eight following categories:

- Enterprise
- Innovation
- Service Excellence
- Community Contribution
- · Recommended Employer
- Spatial Enablement
- Emerging Spatial Entity
- Small Organisation

The J M (Mac) Serisier Award is awarded to the Category Winner exhibiting the highest level of overall excellence.

#### Criteria

In addition to specific category criteria, the Judging Panel may additionally consider a nomination's merit according to any other agreed or relevant benchmarks.

Conversely, Judges may elect to not confer an award in any given category if they consider that none of the nominations entered in that category warrant recognition for excellence.

Entrants should note that "size" of organisations or "scale" of activities will not, of itself, necessarily improve or limit the likelihood of winning an award, it is the "excellence" that counts.

However, note the comments regarding the "Small Business" category above.

#### **QSEA** Award for Enterprise

The QSEA Award for Enterprise recognises organisations that have achieved commercial success whilst introducing new technologies or processes or new ventures generally.

#### **QSEA** Award for Innovation

The QSEA Award for Innovation recognises organisations that have made a significant contribution to the industry through the introduction of a new idea, method, technology, process or application resulting in social, environmental and/or economic benefits.

# QSEA Award for Service Excellence

The QSEA Award for Service Excellence recognises organisations that deliver outstanding customer or user service, in private, public or academic sectors.

### QSEA Award for Community Contribution

The QSEA Award for Community Contribution recognises organisations that implement policies or execute projects that go beyond the usual business operations and/or regulatory obligations to support and benefit the community.

#### QSEA Award for Recommended Employer

The QSEA Award for Recommended Employer recognises organisations, divisions or sections that provide a stimulating and supportive workplace.

#### QSEA Award for Spatial Enablement

The QSEA Award for Spatial Enablement recognises organisations that have implemented spatial information and technologies to enable and/or improve productivity, efficiency, service delivery in their own organisation or another.

# QSEA Award for Emerging Spatial Entity

The QSEA Award for Emerging Spatial Entity recognises the commercial or utilisation success of spatial organisations, or new enterprises within established organisations, that are less than 2 years old.

# QSEA Award for Small Organisations

The QSEA Award for Small Organisations recognises organisations, self contained divisions or sections of less than 10 staff nominated in any of the other categories.

#### **Submissions**

DEADLINE: COB 22nd July 2012

Entrants are encouraged to provide sufficient evidence to fully answer the category criteria. However, presenting too much material may be as counterproductive as providing too little.

Generally, the written component of the submission should not exceed, say, 3000 words / 12 pages in length but these parameters are recommended rather than prescriptive and do not include information pages such as cover sheets, contents pages, testimonials, etc.

Each submission should address the specific criteria and demonstrate:

- Why the organisation has 'achieved excellence'
- How the organisation 'delivers outcomes above and beyond the ordinary'; and
- How the organisation contributes to 'the growth and maturity' of the industry and the economy.

#### Each submission:

- Must address the criteria for the category entered
- Must be formatted in either Word. doc and/or Adobe.pdf file
- Must include at least one representative image (min 300dpi / jpg )
- Must contain a Cover Page, a Statement of Excellence and a Contents Page
- Must be burnt/copied to CD and posted to SIBA, PO Box 5740, West End, OLD 4101

#### Specific Criteria

Use the points listed below, to the extent they are relevant, as a guide when writing a submission and supplementary materials. Feel free to rearrange and add additional items to suit the particular submission.

Nominees should provide sufficient evidence to substantiate any claims.





#### **QSEA** Award for Enterprise

The QSEA Award for Enterprise recognises organisations that have achieved commercial success whilst introducing new technologies or processes or new ventures generally.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

#### Leadership and Strategy

- 5. Strategies used to achieve substantial growth and commercial success.
- The marketing strategy and deployment, including strategies to promote awareness in local and/or overseas markets
- 7. How the workforce contributes to the organisation's achievements and objectives
- 8. How the organisation's strategic objectives address current and future opportunities for growth
- How human resource management strategies promote growth and value in the organisation

## Enterprise Relationship Management

- 10. How the organisation manages operational systems and processes for creating value and achieving success
- 11. How the organisation sustains and develops current and future markets or user communities
- 12. How the organisation determines customer expectations, builds relationships and determines customer or user satisfaction

#### Information, Analysis and Knowledge Management

- 13. Any research and development undertaken by the organisation
- 14. Performance indicators set and monitored by the organisation
- 15. How the organisation collects, selects and analyses information for improving sales or growing the user community, promoting growth and creating value for the organisation
- 16. How the organisation uses comparative and/or benchmarking information for improving sales or growing the user community, promoting growth and creating value for the organisation

### Performance Results, Achievements and Industry Contribution

- 17. The organisation's market share or position in the spatial industry
- 18. The organisation's customer focussed, operational, financial and marketplace performance results
- 19. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

#### **QSEA** Award for Innovation

The QSEA Award for Innovation recognises organisations that have made a significant contribution to the industry through the introduction of a new idea, method, technology, process or application resulting in social, environmental and/or economic benefits.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- How the organisation serves its industry, the marketplace and other stakeholders
- 4. The main product or service offerings and their delivery mechanisms

### Objectives, Research and Development

- 5. The research and development process that has taken place
- 6. The issue and/or opportunity that inspired the initiative
- 7. The social, environmental and/or economic need that the initiative has addressed
- 8. How the need or opportunity was measured in terms of costs, potential savings, benefits, and/or market size
- How the organisation determines customer or user requirements and expectations – current and future

#### Planning, Leadership and Strategy

- The leadership strategy to meet objectives and commitment to innovation
- 11. The steps taken to ensure the strategy was innovative and comprehensive
- 12. How the strategy was translated into a management plan
- 13. The methodologies or models used in its planning and development
- 14. The key elements of the initiative with details of the resources required to execute the plan
- 15. How the organisation's strategic objectives address new opportunities for innovation

#### **Execution and Implementation**

- 16. How the initiative was implemented across the organisation
- 17. The extent to which the initiative represents a new way of operating
- 18. The extent the initiative breaks new ground in the industry
- 19. The extent the initiative required new types of collaboration, both internally and externally
- 20. The most difficult challenges in executing the plan
- 21. Changes made along the way as new challenges emerged
- 22. The most important factors contributing to the initiative's success
- 23. How the workforce has contributed to the achievement of the innovation





### Performance Results, Achievements and Industry Contributions

- 24. The key outcomes that have contributed value to the organisation
- 25. The importance of these results to the organisation as a whole
- 26. The contributions made by the organisation's innovation culture
- 27. The key performance measures that have been set and are monitored
- 28. The social, environmental and/or economic benefits achieved by the innovation/s
- 29. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

### QSEA Award for Service Excellence

The QSEA Award for Service Excellence recognises organisations that deliver outstanding customer or user service, in private, public or academic sectors.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

# Organisational Culture, Leadership and Strategy

- 5. How the organisation develops a culture that is consistent with the achievement of service excellence
- 6. The organisation's leadership strategy to meet objectives and commitment to service excellence
- 7. How operational systems and processes are managed to achieve service excellence

#### Information, Analysis and Knowledge Management

- 8. Customer service research that has been undertaken
- 9. Performance indicators that have been set and are monitored
- How the organisation collects, selects and analyses information on customers and customer service
- 11. How the organisation uses comparative and benchmarking information to improve service delivery and performance

### Customer Relationship Management

- 12. How the organisation determines customer requirements and expectations current and future
- 13. How the organisation builds relationships and determines customer satisfaction
- 14. The quality management system in place in relation to customer service
- 15. How the organisation manages its key processes and performance improvement system in relation to customer service

#### **Human Resource Management**

- 16. How employees contribute to the achievement of objectives and goals related to customer service
- 17. How human resources management strategies support the focus on customer service
- 18. The organisation's employee education, training and development programs and methods in relation to customer service

# Performance Results, Achievements and Industry Contributions

- 19. The organisation's market share or position within its industry or sector
- 20. The organisation's customer focussed results including customer satisfaction, retention, product and service performance results
- 21. The organisation's key financial and/ or marketplace performance results linked to customer service
- 22. The industry contributions made by the organisation's customer service culture

23. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

# QSEA Award for Community Contribution

The QSEA Award for Community Contribution recognises organisations that implement policies or execute projects that go beyond the usual business operations and/or regulatory obligations to support and benefit the community.

Entries can be submitted for a specific project or a range of complementary initiatives

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- 3. How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

#### Summary

5. A detailed explanation of the project or initiative/s referred to

# Objectives, planning, Research and Development

- 6. The issue and/or opportunity that inspired the initiative
- the customer, community, market or environmental need that the initiative addresses
- 8. Any research that has been undertaken
- 9. The organisation's leadership strategy to meet its objectives
- 10. The principles that were used in its planning and development
- 11. The key elements of the initiative and the resources required to execute the plan





12. The steps taken to ensure the initiative was both comprehensive and successful

#### Execution and/or Implementation

- 13. How the initiative was implemented with specific steps taken
- 14. Training, educational programs or tools enabling widespread adoption of the initiative/s
- 15. The extent the initiative required new types of collaboration across the organisation or externally
- 16. The most important factors contributing to the initiative's
- 17. The extent the initiative represents a new way of doing business or operations
- 18. How the workforce has contributed to the achievement of the initiatives

### Performance Results, Achievements and Industry Contributions

- 19. The short and long term benefits of the initiatives
- 20. Community acceptance, understanding and uptake of the initiative/s
- 21. The extent the organisation's initiative/s breaks new ground in the spatial industry and the wider community
- 22. The organisation's major achievements which demonstrate outstanding contributions to the community.
- 23. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

#### QSEA Award for Recommended Employer

The QSEA Award for Recommended Employer recognises organisations, divisions or sections that provide a stimulating and supportive workplace.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

1. The organisation, its history and any relevant background

- 2. Organisational structure and operating environment including industry sector and markets
- 3. How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

### Organisational Culture, Leadership and Strategy

- 5. The key characteristics of the organisational culture
- How the organisation develops a culture consistent with its mission, vision and values
- 7. How senior leaders communicate and engage with employees
- 8. The organisation's key strategic objectives in relation to its workforce
- 9. How human resources management strategies are managed
- 10. The key elements of the performance improvement system in relation to human resources management

### Employee Education, Training and development

11. The organisation's employee education, training and development programs and methods

### Employee Health, Safety and Satisfaction

- 12. The relevant regulatory environment and how the organisation complies
- 13. How the organisation develops and maintains a safe, secure and supportive work environment
- 14. How the organisation develops and maintains a work environment conducive to the well-being, motivation and satisfaction of all employees

### Employee Performance, Recognition and Remuneration

- 15. How the human resource strategies, policies, systems and practices enable employees to develop and utilise their full potential
- 16. How the employee performance appraisal, recognition, promotion,

remuneration and rewards systems encourage employees to achieve high performance towards business objectives

### Performance Results, Achievements and Industry Contributions

- 17. The organisation's market share or position within the industry
- 18. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

### QSEA Award for Spatial Enablement

The QSEA Award for Spatial Enablement recognises organisations that have implemented spatial information and technologies to enable and/or improve productivity, efficiency, service delivery in their own organisation or another.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- 3. How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

# Objectives, Research and Development

- 5. The issue and/or opportunity that inspired the initiative
- 6. The social, environmental and/or economic need that the initiative has addressed
- 7. How the need was measured in terms of costs, potential savings, benefits
- 8. How the organisation determines customer requirements and expectations





#### Planning, Leadership and Strategy

- 9. The organisation's leadership strategy to meet the objectives
- 10. How this strategy was translated into a management plan
- 11. The methodology and models used in planning and development
- 12. The key elements of the initiative and the resources required to execute the plan

#### **Execution and Implementation**

- 13. How the initiative was implemented across the organisation
- 14. The extent to which the initiative represents a new way of operating
- 15. The extent to which the initiative breaks new ground in the spatial industry
- 16. The extent of new types of collaboration required internally and externally
- 17. The most difficult challenges faced in execution of the plan
- 18. The changes made along the way as new challenges emerged
- 19. The mots important factors contributing to the initiative's success
- 20. How the workforce contributed to the achievement of the initiative

### Performance Results, Achievements and Industry Contributions

- 21. The key outcomes that have contributed value to the spatially enabled organisation
- 22. The importance of these results to the organisation as a whole
- 23. The key performance indicators that have been set and are monitored
- 24. The social, environmental and/or economic or community benefits achieved by the initiative
- 25. The nominee's major achievements which demonstrate outstanding contributions to the spatial industry

# QSEA Award for Emerging Spatial Entity

The QSEA Award for Emerging Spatial Entity recognises the commercial or utilisation success of spatial organisations, or new enterprises within established organisations, that are less than 2 years old.

Relevant to that overall description, and to the extent they are applicable, address the following or add other information —

#### **Organisational Profile**

- 1. The organisation, its history and any relevant background
- 2. Organisational structure and operating environment including industry sector and markets
- 3. How the organisation serves its industry, the marketplace and other stakeholders
- The main product or service offerings and their delivery mechanisms

#### Leadership and Strategy

- Strategies used to achieve substantial growth and commercial success.
- The marketing strategy and deployment, including strategies to promote awareness in local and/or overseas markets
- How the workforce contributes to the organisation's achievements and objectives
- 8. How the organisation's strategic objectives address current and future opportunities for growth
- How human resource management strategies promote growth and value in the organisation

## Enterprise Relationship Management

- 10. How the organisation manages operational systems and processes for creating value and achieving success
- 11. How the organisation sustains and develops current and future markets or user communities
- 12. How the organisation determines customer expectations, builds relationships and determines customer or user satisfaction

#### Information, Analysis and Knowledge Management

13. Any research and development undertaken by the organisation

- 14. Performance indicators set and monitored by the organisation
- 15. How the organisation collects, selects and analyses information for improving sales or growing the user community, promoting growth and creating value for the organisation
- 16. How the organisation uses comparative and/or benchmarking information for improving sales or growing the user community, promoting growth and creating value for the organisation

### Performance Results, Achievements and Industry Contribution

- 17. The organisation's market share or position in the spatial industry
- 18. The organisation's customer focussed, operational, financial and marketplace performance results
- 19. The organisation's major achievements which demonstrate outstanding contributions to the spatial industry.

# QSEA Award for Small Organisation

The QSEA Award for Small Organisations recognises organisations, self contained divisions or sections of less than 10 staff nominated in any of the other categories.

This Category is intended to make available an award category for those organisations that would find it difficult to compete with the "size" and "scale" of activities in larger organisations.

Small organisations should nominate in one of the other categories and complete nominations in accordance with the above criteria.

If the small organisation nominee does not win the category it is entered in, then it will be judged against all other small organisations that did not win another category.

If the small organisation does win a category award it will not be considered in the Small Organisation category.

Nominees should ensure they complete the "Number of employees" item on the Nomination Form to guarantee entry into this category.





### **Cover Page**

- Please complete this form and return it with your submission.
- Every nomination entered in QSEA 2012 must have a separate Cover Page.
- All submissions for the QSEA Industry Categories must reach SIBA Queensland Office no later than COB 22nd July 2011.

Nominee: please print the full name of the entity you are entering in QSEA 2012 An Education Project Built around Observing the Transit of Venus 6th June 2012 No of employees: Nil - A committee of Volunteers Abbreviation, Acronym or Common Name (if applicable): please print the exact name (for trophies, certificates etc.) Transit of Venus 6 June 2012 Who is the Contact Person for Information about this nomination? Position/Job Title: Project Manager Name: Graeme Rush Tel: 07 3356 3562 Organisation: An Education Project Built around Observing the Transit of Venus Mobile: 0414 884 876 6th June 2012 Fax:\_\_ Website: www.transitofvenus.com.au Email: graemerush@bigpond.com What are the Contact Person's Addresses? Postal Address: 95 Heather St Physical Address: 95 Heather St WILSTON **WILSTON** State: Queensland P/Code: 4051 State: Queensland P/Code: 4051 If this is a joint nomination, list other participants (Please be exact with organisation names for trophies and certificates) Second Organisation's Name: No. of employees: Postal Address: Tel:

P/Code:

State:

Fax:

Email:

Website:

Third Organisation's Name (if applicable	e):
	No. of employees:
Postal Address:	Tel:
	_
State: P/Code:	
Append additional sheets if mor	re than three organisations were involved in this nomination
Summary: maximum 150 words	
This summary or extracts of it may be use concise language.	ed for promotional and/or publication purposes. Please use clear and
	ly engage with school children by means of Observing the Transi geography, mathematics, history and science at schools.
The intention was to show to school	children the relevance of our professions (Spatial Science,
Surveying and Astronomy) to our so	ciety, past, present and future.
It is hoped that this engagement will	lead to students actively considering careers in our professions.
To develop teaching materials that a	re aligned with the new National Curriculum and will be
useful to both Primary and Seconda	ry School teachers for some years to come.
These materials will be "web based	d " and free to all.
To utilize the phenomenon of the Tr	ansit of Venus to promote to the community at large
the relevance and contribution of ou	ur professions to our society, past, present and future.
These objectives were met by inaug	gurating a schools competition and volunteer Surveyors drawn
from bodies across the industry to p	promote the competition, assist with the actual observation of the
Transit; at local schools. A Websit	e was established to manage, school resources, the schools
competition and volunteers. The we	ebsite also showed a countdown and the live Transit of Venus
for the benefit of the world. It also p	promoted links to various Surveying bodies and institutions.

### In which Category/Categories are you Entering this Project? Tick box/boxes

Category	✓	Category	✓
QSEA Award for Enterprise		QSEA Award for Recommended Employer	
QSEA Award for Innovation		QSEA Award for Spatial Enablement	
QSEA Award for Service Excellence		QSEA Award for Emerging Spatial Entity	
QSEA Award for Community Contribution	X	QSEA Award for Small Organisations	



### Clearance

I/We certify that the copyright covering all material included in this submission and supporting presentation material is held by or has been cleared for this purpose.

I/We further permit QSEA/SIBA/SSSI and/or agents acting for these organisations to use the material in any written, audio-visual, video or media material prepared or distributed by QSEA/SIBA/SSSI for promotional activities, where applicable and appropriate.

M. C. de Wegen	
Signature:	Date: 1/7/2012
Name: please print Nicholas Christian	n de Weger
Position / Authority: Project Manage	ement Committee
Organisation: An Education Project	Built around Observing the Transit of Venus 6th June 2012
For further information contact SIBA on:	
Tel: 07 3217 2599 Fax: 07 3217 2966	

#### **Clearance for Educational Purposes**

Email: jdelange@spatialbusiness.org

Educational institutions may express interest in using your submission/project as a case study for teaching purposes, to show students the excellent work Australian organisations are delivering in the spatial information industry.

Do you PERMIT us to forward your contact details and/or other relevant information to persons interested in such use of this information and material?

Please cross out whichever does not apply

YES: Signature:

Name: please print Nicholas Christian de Weger

Name: please print Nicholas Christian de Weger

#### **DEADLINE**

All submissions for the QSEA Industry Categories must reach SIBA Queensland Office no later than COB 22nd July 2011.